

Virginia Interagency Coordinating Council (VICC) Meeting
The Arc of Virginia
September 09, 2015
Final Minutes

The September 09, 2015 Virginia Interagency Coordinating Council Meeting was called to order by Joanne Boise. The roll was called by Karen Durst. There were fifteen (15) VICC members in attendance. Please see the attendance list following the minutes. The June 10, 2015 VICC minutes were approved with Allan Phillips making the motion to approve and Joanne Boise seconding the motion.

Agency Reports

The Arc of Virginia, New Path Program

Angela Langrehr reported that the ARC of Virginia's 2015 State Convention took place on August 10th – 12th at the Wyndham Virginia Beach Oceanfront. The keynote speakers were Torrie Dunlap, CPLP and Dan Habib. Catherine Hancock was also in attendance and spoke about Early Childhood. A lot of the early childhood sessions were focused on inclusion. There were a lot of early intervention families in attendance and the conference yielded a lot of great feedback.

Virginia Department for the Blind and Vision Impaired (VDBVI)

Lisa Auwarter informed the VICC that VDBVI only has 2 and a half Education Coordinators so the office is spread really thin. VDBVI is currently transitioning into a new braille system that should be fully embraced by 2016. The department is highly focused on the Workforce Investment Opportunity Act that provides a comprehensive menu of job training services for adults and youth and feels that the program should start earlier than the age of fourteen.

Virginia Department for the Deaf and Hard of Hearing (VDDHH) -No Report

VA Department of Behavioral Health & Developmental Services (DBHDS)-Included in Administrator's report

Virginia Department of Education (VDOE) -No Report

Virginia Department of Education-Project HOPE-Virginia

Dr. Popp reminded the VICC that Project HOPE will be combining their state conference with the Virginia Association of Federal Education Program Administrators (VAFEPA). The conference is October 12-14, 2015 at the Hilton Richmond Hotel & Spa in Short Pump. Dr. Popp is also working with Kathy Gilligan on childcare block grant planning. Because there has been an increase in the awareness of homeless children, Dr. Popp wanted to be sure they are included in the planning process.

Lastly, Dr. Popp is working on the Challenge School Initiative. The Challenge School Initiative is an initiative where the state is identifying very low performance schools around the commonwealth. The Petersburg school district is the focus of this initiative and homelessness is a topic of conversation as well.

Virginia Department of Health (VDH)

Please see the attached handout provided by Bethany Geldmaker.

Virginia Department of Medical Assistance Services (DMAS)

Joanne Boise reported that for the state fiscal year 2016, the year to date data for the number of unduplicated kids served in Part C was just over 5,000 and the total amount paid to date for Medicaid was just under \$5 million. The Virginia Department of Social Services has just begun a back to school campaign to promote enrollment for those who are eligible for Medicaid and FAMIS.

Virginia Department of Social Services

Aleta Lawson reported that the Virginia Department of Social Services are in the midst of reviewing the new head start program performance standards. The early head start childcare partnerships are up and rolling in various stages. Lastly, the quality and professional development side of Aleta's division is working on trying to develop pre-services orientation packages of training for childcare providers.

State Corporation Commission (CSS), Bureau of Insurance-No Report

Early Childhood Mental Health Virginia

Bonnie Grifa, State Early Childhood Mental Health Coordinator shared information about the Early Childhood Mental Health Virginia initiative. Please review the attached handout.

Part C Update

Catherine Hancock reported that the State Systemic Improvement Plan is keeping staff busy. There is a lot of national technical assistance that is being made available to states and Catherine is excited that the Part C program was selected for a fiscal initiative taking place in October. The focus on the fiscal initiative will be to get ideas about how to improve their fiscal reporting and get input from other states.

Lastly, Catherine reminded the VICC that she continues to participate on the Council for Childhood Success and is very excited that early childhood is still the focus of this current administration.

SSIP Updates and Input

Please see the attached State Systemic Improvement Plan handouts that were presented to the VICC. The attached documents are the improvement planning tables each team has developed to date. A representative from each team gave a very brief overview of their team's work and invited comments and feedback from VICC members.

Public Comment

There was no Public Comment submitted.

Safe Sleep Presentation

Mary Walter of the Virginia Department of Social Services presented the VICC with information regarding Safe Sleep. Please view the attached power point presentation submitted by Ms. Walter.

Professional Development

Please see the attached Professional Development update handout Deana Buck and Cori Hill presented to the VICC.

VICC Summary of Insurance Committee Work

The following Summary of Insurance Committee Work was given by Allan Phillips.

Background

The VICC formed a committee to look at insurance practices across the ITC system. They decided to develop a form to gather baseline data on billings and collections.

Purpose:

1. To obtain data on private insurance participation, billing, and reimbursement.
2. To identify barriers that Local Systems are experiencing in maximizing this funding resource in order to develop strategies and solutions for improvement.

Data

All systems were sent a link to a survey monkey. All but one answered the survey. Three systems did not provide all the requested information.

Amount Billed INS	Amount Collected INS	Percentage	Tricare Billed	Tricare Collected	Percentage
\$9,700,206	\$3,133,882	32%	\$ 2,656,075	\$1,264,175	47%

Summary

- ✓ VICC acknowledges discrepancies between rate paid per unit depending on individual Agency contracts and location – usual and customary rates vary across the State.
- ✓ Insurance reimbursement rates have dropped in the last 10 years for everyone in the United States in healthcare. This is not unique to Va. or EI.
- ✓ VICC recommends Local System contracts with private providers require:
 - Credentialing with CAQH
 - NPI number
 - Private insurance billing (not Medicaid exclusive)
- ✓ VICC recommends Local Systems consider:
 - In-house billing using EHR format or contract with a Billing Co. – this improves billing efficiency, payments and eases the burden on private providers.
 - Improving communication with their CSB financial Dept. to access EOB's, denials, assist with follow-through on appeals, and obtain financial data for budgeting actual and projected expenses.
 - *****If LSM faces barriers to building this relationship, they need to contact their TA for clarification and assistance.**
- ✓ VICC recognizes that the Part C office is unable to negotiate rates with Insurance Companies since they are not the Contract Provider. The negotiation achieved with DMAS is a government interagency agreement.
- ✓ The VICC Insurance Committee will explore the process used by those who indicated no problems with Tricare and communicate to other Local Systems.
- ✓ The VICC insurance Committee will continue to provide training information related to insurance credentialing, billing, documentation, and appealing denials.

Quality Improvement Committee

Please see attached handouts presented by Allan Phillips.

Department for the Blind and Vision Impaired Presentation

Please view the attached power point presentation submitted by Lisa Auwarter.

VICC Business

- Election of VICC Officers
- Representatives

Action and Agenda Items

- State Systemic Improvement Draft Plan Discussion
- Insurance Committee Follow-up
- Election of VICC Officers

The next meeting of the VICC will be held December 9, 2015. The location is:

The Arc of Virginia
2147 Staples Mill Road
Richmond, VA 23230
(804) 649-8481

The meeting was adjourned.

VICC Members Present:

Lisa Autwarter
Cathy Cook
Aleta Lawson
Kristen Jamison
Allan Phillips
Dr. Patricia Popp
Heather Norton
Yolanda Tennyson
Sandra Woodward
Angela Leonard
Wyvonne Harsley
Bonnie Grifa
Bethany Geldmaker
Kerry White
Joanne Boise

VICC Members Absent:

Leslie Hutcheson Prince
Kate McCauley
Dr. Patricia Abrams
Jeannie Odachowski
Delegate Daun Hester
Kelly Hill
Catherine Rey

Family Representatives Present:

Angela Langrehr